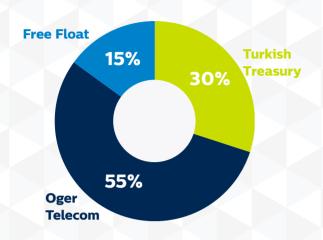
Türk Telekom

Ownership



2016 Guidance

- 7% 9% Revenue growth*
- Between TL 5.5 bn & TL 5.7 bn EBITDA
- Around TL 3.2 bn CAPEX
 - * Excluding construction adjustment

Corporate Fact Sheet Q3 2016

TTKOM Bloomberg: TTKOM TI Reuters: TTKOM IS

Türk Telekom Group is Turkey's world-class, integrated telecommunication and technology services provider offering its customers the complete range of mobile, broadband, data, TV and fixed voice services as well as innovative convergence technologies under the unified "Türk Telekom" brand. Turkey is one of the largest telecom markets in EMEA region with over 78 mn growing population and increasing number of households.

Overview of Türk Telekom

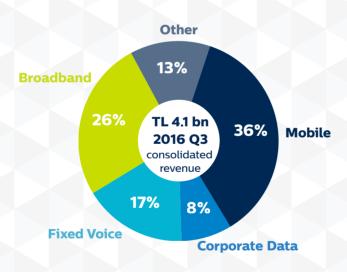
Privatized in 2005 and IPO'ed in 2008; underwent a successful transformation resulting in increased efficiency and enlarged service scope

Strong management team with a broad international and sector experience

Türk Telekom Group unified its mobile, broadband, TV and fixed voice brands under single "Türk Telekom" brand

Robust revenue and strong cash flow capacity enabling investment in promising segments and continuous growth

Revenue Breakdown (Q3'16)



Financial and Operational Highlights

Turkey's first integrated operator recorded TL 4.1 bn revenue and TL 1.5 bn EBITDA in Q3'16

Turkey's youngest and growing mobile operator with 18.4 mn subscribers as of Q3'16

Turkey's leading fixed-voice and data provider with 12.9 mn total access lines, 8.4 mn broadband subscribers of which 1.8 mn is fiber subscribers as of Q3'16

Solid dividend policy of maximum payout as defined in the Articles of Association





T Consulting

Products and

Services

100%







Education Content

assistt

Call Center Services

Türk Telekom

Wholesale data and capacity provider

While Türk Telekom unified mobile, fixed voice, fixed broadband and TV brands under single "Türk Telekom" brand, TTNET A.S., and Avea İletisim Hizmetleri A.S. legal entities remain intact

Türk Telekom Group Operational Performance

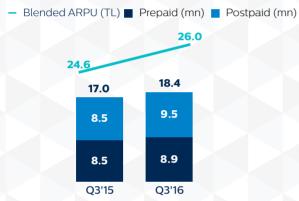
Fixed Broadband



- > 119K net additions in Q3'16
- Fiber subscribers increased to 1.8 mn in Q3'16
- Türk Telekom's length of total fiber network in Turkey is 223K kilometers with 13.1 mn homepass coverage* as of Q3'16

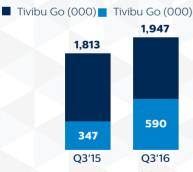
*13.1 mn homepass consists of 3.7 mn FTTH/B and 9.5 mn FTTC

Mobile



- > 342K net additions in Q3'16
- Smartphone penetration increased to 73% the highest in the market

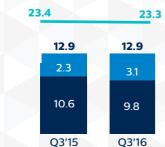
TV



- 46K Home TV net additions in Q3'16
- Home TV ARPU realized at TL 18.7 in Q3'16

Fixed Voice

■ Fixed Voice (mn)■ Naked Broadband (mn)■ Fixed Voice ARPU (TL)



Türk Telekom Investor Relations

Corporate Fact Sheet Q3 2016

Financial Performance

Fixed Broadband (TL mn)



Fixed Voice (TL mn)



Mobile (TL mn)



Corporate Data (TL mn)



Summary Financials

Consolidated Income Statement (TL mn)	2015	Q3'15	Q2'16	Q3'16
Revenues	14,523	3,696	3,940	4,118
EBITDA	5,334	1,269	1,322	1,452
Margin	36.7%	34.3%	33.6%	35.3%
Operating Profit	3,062	669	627	733
Margin	21.1%	18.1%	15.9%	17.8%
Financial Income/ (Expense)	(1,801)	(1,195)	(212)	(595)
Tax Expense	(399)	22	(168)	(129)
Net Income	907	-493	248	9
Margin	6.2%	n.m.	6.3%	0.2%
EPS	0.26	-0.14	0.07	0.00
DPS (TL)	0.24			
Dividend	841			

Consolidated Cash Flow Statement (TL mn)	2015	Q3'15	Q2'16	Q3'16
Operating Cash Flow	4,498	1,155	880	1,314
Investing Cash Flow	(3,166)	(662)	(1,513)	(729)
CAPEX	(3,320)	(636)	(1,526)	(730)
Other Investing Activities	153	(27)	13	1
Financing Cash Flow	(1,089)	277	(824)	(642)
Net Change in Cash Position	243	770	(1,458)	(57)

Consolidated Balance Sheet (TL mn)	Q3'15	Q2'16	Q3'16
Total Assets	21,467	26,626	26,590
Intangible Assets	5,047	8,076	8,038
Tangible Assets	8,188	8,752	8,761
Other Assets	5,450	6,583	6,641
Cash and Equivalents	2,782	3,214	3,150
Total Equity and Liabilities	21,467	26,626	26,590
Share Capital	3,260	3,260	3,260
Reserves, Retained Earnings and Other Equity Items	700	1,395	1,433
Interest Bearing Liabilities	12,001	13,722	13,615
Provisions for Employee Termination Benefits	612	601	614
Other Liabilities	4,893	7,648	7,669

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