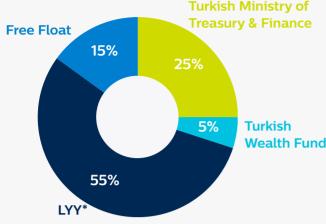


Corporate Fact Sheet 2018 Q3

Ownership*



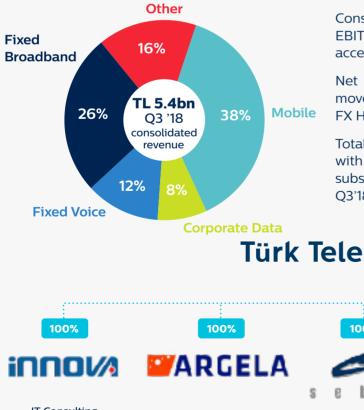
Note: Turkish Wealth Fund has 1.68% share in free float *Levent Yapılandırma Yönetimi A.Ş.; As of 21 December 2018

2018 Guidance

- Around 13% Revenue growth*
- TL 8.0 bn TL 8.2 bn EBITDA levels
- Around TL 4.2 bn CAPEX
 - * Excluding IFRIC 12

Türk Telekom adopted IFRS 15 and IFRS 9 accounting standards starting from 1 January 2018. For further details please refer to "Financial Footnotes" & "Summary Financial and Operational xls" on our web site.

Revenue Breakdown (2018 Q3)



TTKOM Bloomberg: TTKOM TI Reuters: TTKOM IS

Türk Telekom Group is Turkey's world-class, integrated telecommunication and technology services provider offering its customers the complete range of mobile, broadband, data, TV and fixed voice services as well as innovative convergence technologies under the unified "Türk Telekom" brand. Turkey is one of the largest telecom markets in EMEA region with over 80 mn growing population and increasing number of households.

Overview of Türk Telekom

Türk Telekom was privatized in 2005 and IPO'ed in 2008: underwent a successful transformation resulting in increased efficiency and enlarged service scope

Unification of mobile, broadband, TV and fixed voice brands under single Türk Telekom brand with a customer oriented and integrated structure

Strong portfolio of subsidiaries, all well positioned to provide equity value both via supporting core businesses and via third party sales

Covering 81 cities of Türk Telekom with its 274K km fiber network

Financial and Operational Highlights

Consolidated Revenue increased to TL 5.4 bn, up by 19% YoY, the highest topline growth since IPO. Excluding IFRIC 12 revenue, consolidated revenue growth was at 17% YoY.

Consolidated EBITDA grew 34% YoY to TL 2.3 bn with a strong EBITDA margin of 42%. Growth in operating profit also accelerated to 34% YoY.

Net loss was TL 2.8 bn in Q3'18 due to unfavorable FX movements in the guarter. On the other hand, excluding FX & FX Hedging impacts, net income was at TL 1.0 bn.

Total number of Türk Telekom subscribers reached 44.7 mn with 1.2 mn net additions in Q3'18. Annual growth in subscriber base accelerated from 5.1% in Q3'17 to 10.4% in Q3'18 – the highest annual growth rate since IPO.





While Türk Telekom unified mobile, fixed voice, fixed broadband and TV brands under single "Türk Telekom" brand, TTNET A.S., and TT Mobil İletisim Hizmetleri A.S. legal entities remain intact

Türk Telekom Investor Relations

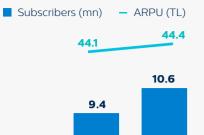
www.ttinvestorrelations.com.tr

Türk Telekom Group

Corporate Fact Sheet 2018 Q3

Operational Performance

Fixed Broadband



Q3 '17 Q3 '18

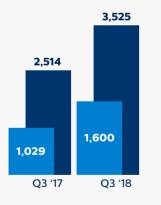
Mobile

Prepaid (mn) Postpaid (mn) – Blended ARPU (TL)



TV

Total TV (inc. Tivibu Home) (000) Tivibu Home (000)



Fixed Voice

Fixed Voice ARPU (TL)

Fixed Voice (mn) Naked Broadband (mn)



Türk Telekom Investor Relations

Revenue Performance (TL mn)

Fixed Broadband







Corporate Data



Summary Financials

| Consolidated Income Statement (TL mn) | Q3 '17 | Q2 '18 | Q3 '18 |
|--|--------|---------|---------|
| Revenues | 4,532 | 4,951 | 5,396 |
| EBITDA | 1,687 | 1,968 | 2,267 |
| Margin | 37.2% | 39.8% | 42.0% |
| Operating Profit | 973 | 1,058 | 1,305 |
| Margin | 21.5% | 21.4% | 24.2% |
| Financial Income/(Expense) | (519) | (2,139) | (5,077) |
| Tax Expense | (161) | 212 | 926 |
| Net Income | 293 | (870) | (2,846) |
| Margin | 6.5% | n.m. | n.m. |

| Consolidated Cash Flow Statement (TL mn) | Q3 '17 | Q2 '18 | Q3 '18 |
|---|--------|--------|---------|
| Operating Cash Flow | 952 | 1,826 | 3,183 |
| Investing Cash Flow | (570) | (689) | (1,141) |
| CAPEX | (618) | (724) | (1,161) |
| Other Investing Activities | 48 | 35 | 19 |
| Financing Cash Flow | 183 | (661) | (341) |
| Net Change in Cash Position | 564 | 476 | 1,701 |

| Consolidated Balance Sheet (TL mn) | 30.09.2017 | 30.06.2018 | 30.09.2018 |
|---|------------|------------------|-------------|
| Total Assets | 26,519 | 30,461 | 38,945 |
| Cash and Equivalents | 2,761 | 4,304 | 6,187 |
| Intangible Assets | 8,193 | 9,332 | 9,679 |
| Tangible Assets | 8,362 | 9,004 | 14,147 |
| Other Assets | 7,202 | 7,821 | 8,931 |
| Total Equity and Liabilities | 26,519 | 30,461 | 38,945 |
| Share Capital | 3,260 | 3,260 | 3,260 |
| Reserves, Retained Earnings and Other Equity Items | 1,389 | 973 | 2,262 |
| Interest Bearing Liabilities | 15,398 | 19,060 | 24,713 |
| Other Liabilities | 6,471 | 7,168 | 8,709 |
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investorrelations@turktelekom.com.tr